



## Senior Project Consultant

The primary focus of this position is the evaluation of the reasonableness, accuracy, and appropriateness of clients' ALM models. The ideal candidate would have experience in interest rate risk management, funding and liquidity. Candidates with prior experience in auditing (internal or external) in the financial services arena will also be considered.

### Job Summary

This individual will have responsibility for: determining how client financial institutions identify, measure, monitor and control interest rate risk, assessing the process for strengths and weaknesses, and providing recommendations to management to enhance/improve the modeling processes and the decision-making effectiveness of the ALCO. Analysis results and findings will be documented and communicated to the client. The consultant will have familiarity with asset / liability modeling, financial institution balance sheets, strong analytical abilities and documentation experience. This position serves as a technical resource for other project consultants and helps monitor day-to-day activities on all the projects in process. This individual also works with the Director of Financial Services to provide input on resource scheduling and product development.

### Job Qualifications

- Minimum of a Bachelor's degree in Finance, Accounting or Economics, with at least 5 years financial modeling experience is required.
- Experience with of one or more of the major asset/liability management software systems and/or experience with working in a regulatory agency/accounting-audit firm is a requirement.
- Candidates for this position must be able to work full time out of the Newburyport, MA office.
- Strong oral and written communication skills.
- Detail oriented with time management and strong organizational skills.
- Proven ability to prioritize and multi-task in a fast paced environment.
- Proven ability to work independently with minimal supervision as well as be a strong cross-functional team player.
- Experience with working in professional services/consulting services organization is a plus.
- Maintain a very high-level of technical expertise and current knowledge of regulations, trends, and developments related to asset/liability management as well and the banking industry overall.
- Ability to influence clients through effective negotiation and conflict resolution, including obtaining possible changes to operating policies or practices, while maintaining positive relationships with all key stakeholders.



**Senior Project Consultant, continued**

- Demonstration of good judgment and well-reasoned decision making in situations that may involve complex issues.
- Maintains a strong understanding of emerging issues and peer risk management practices. Provides mentoring and training to other staff members on these subject areas.
- Contribute to the review and assessment of various models to measure interest rate risk and comply with current regulatory requirements.
- Willingness to travel up to 50% for onsite client consultation services.